Management Discussion & Analysis

Financial Years Ended
December 31, 2018 and
December 31, 2017
(expressed in Canadian Dollars)



March 1, 2019

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This Management Discussion and Analysis "MD&A" explains the material changes in BluMetric's financial condition and results of operations for the quarter ended December 31, 2018. The MD&A should be read in conjunction with the Company's consolidated financial statements and related notes for the period ended December 31, 2018 as well as the MD&A and audited consolidated financial statements and notes for the year ended September 30, 2018. The information provided in this document is not intended to be a comprehensive review of all matters concerning the Company.

This discussion and analysis of the financial condition and the results of operations contain forward-looking statements about expected future events and the financial and operating performance of the Company. These statements, which include descriptions of the Company's business strategy, potential variances impacting the Company's internal and external performance drivers, and the Company's ability to meet its ongoing working capital needs through the ensuing 12 months, are included in the "Selected Financial Information", "Liquidity", and "Business Outlook" sections which follow. These statements are not guarantees of future performance and are subject to risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. This MD&A also makes reference to certain non-GAAP measures to assist users in assessing BluMetric's performance. Non-GAAP measures do not have any standard meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other issuers. These measures are identified and described under the section "Financial Terms and Definitions".

Business Overview and Strategy

In 1977, BluMetric started by providing water and soil assessment services to its clients, primarily in the land development market. For over forty years, BluMetric, a Canadian company, has provided cost-effective and sustainable solutions to help its clients overcome their most difficult water related environmental and business challenges. The Company has evolved into a broad spectrum environmental solutions provider setting a standard of care that follows water from its source to its return to the environment. BluMetric's strategy is to deliver a solution that will help its clients successfully manage their water related environmental, health, and safety responsibilities. BluMetric builds partnerships with its customers by providing a long-term holistic approach to water management. This degree of service differentiates BluMetric from competitors that simply provide a one size fits all product or service.

BluMetric focusses its efforts in North America, a geographic region with significant growth potential in markets where BluMetric has had its greatest success. Operating from nine offices, the Company has served hundreds of clients from the Panama Canal to the Arctic Circle. The business continues to stabilize as BluMetric focuses on value-added solutions for target industries and clients. In order to stay competitive, the Company will continue to develop alliances with technology companies where these alliances either augment the Company's technologies or expand the Company's geographic reach. BluMetric is proud to be a trusted provider of services to many of Canada's northern Indigenous communities; working side by side to make the environment a safer place.

The BluMetric team of experts consists of highly experienced and motivated scientists, environmental specialists, chemists, hydrogeologists, engineers, occupational and industrial hygienists, environmental auditors, project managers, financial specialists, trades and support personnel.

Technology and Innovation

Innovation is driven by client demands as they face more stringent environmental regulations or the emergence of a previously unregulated contaminant. Finding a solution for a specific problem is the creative process that differentiates BluMetric from its competitors. An innovative solution must be scientifically and economically viable. All potential new services, products, or technologies go through a stage gate process to confirm the technology works and the potential market is of sufficient size to provide a return on investment. BluMetric's Ammonia Removal System fits these requirements. New technologies, such as Total Cyanide and PFC reduction are being evaluated by the stage gate process.

Ammonia Removal – As stated in previous MD&A documents, ammonia is recognized as a significant contaminant responsible for the degradation of water quality. Government and public pressure has not abated and will continue to be the motive force behind the implementation of stricter effluent limits.

In September 2018, BluMetric received a U.S. Patent for its proprietary ammonia removal process, MARS. This membrane-based system reduces ammonia by isolation and direct

adsorption. Environmental compliance, reduced capital costs and reduced operational costs are the main advantages of the MARS product. Prime applications are in the mining, landfill leachate, food and beverage, and industrial markets.

During fiscal year 2018, BluMetric completed the installation of two full-scale ammonia removal systems and completed two extensive pilot testing programs. Results from these activities ratified the viability of the product and has spawned further interest from mining and industrial clients, especially with clients generating and managing landfill leachate. In Q1 2019, interest in this product among industrial clients continues to be strong.

Cyanide – In late 2016 mining regulators changed the cyanide limits for the effluent exiting the tailings ponds and mining facilities. In close association with the Company's technology partners, BluMetric tested a new treatment process for total cyanide reduction and based on the results, a patent application has been generated. In Q1 of FY19, BluMetric continued to refine the cyanide treatment system incorporated into BluMetric's trailer mounted pilot unit. Field testing of this technology will continue in 2019.

Emerging Contaminants – 1-4 Dioxane, poly fluorinated compounds (PFC), cobalt, and selenium have emerged as contaminants of concern. BluMetric has been working successfully with its technology partners to develop processes and systems to treat, adsorb, isolate, reduce, and destroy these compounds. The evaluation of the technology and potential markets began in fiscal year 2018 and continued into fiscal year 2019. Additional bench-top and field testing is scheduled for the summer of 2019.

BluMetric continues to commercialize its products and project management programs to achieve a higher degree of efficiency and profitability.

Sales and Marketing

BluMetric's business development is focused on four key markets:

- o Mining
- Military
- o Commercial and Industrial (site remediation and wastewater)
- Government (with specific expertise in Northern Canada)

BluMetric's sales and marketing team is led by experienced Market Leaders who are supported by dedicated Client Managers. This client-centric approach involves an emphasis on understanding clients' environmental issues and the proactive identification and prevention of problems. The Client Manager approach ensures an integrated view, evaluation and solution of client issues.

Satisfied clients provide repeat business as well as incredibly valuable word-of-mouth advertising to allied companies. BluMetric continues to actively leverage the successes of past projects to expand and diversify client relationships, strategic partnerships and service offering portfolios.

Board of Directors

The Board of Directors currently consists of six members, four of whom are independent. The independent directors reflect a wide range of senior experience in the management of publicly traded and privately held companies. The Board members have expertise in finance, operations, management, and governance.

Executive Management

The Senior Management team comprises: Scott MacFabe, Chief Executive Officer, who began on March 1, 2018; Vivian Karaiskos, Chief Financial Officer; Tim Beckenham, Senior Director, Operations; and Wayne Ingham, Director, Strategic Business Development.

This team has extensive business and environmental experience and is well supported by highly qualified and experienced managers that lead business development, engineering, production, health and safety, operations, financial, research, field service, and every other aspect of the corporation.

Our People

The BluMetric team consists of approximately 161 environmental scientists, engineers, hydrogeologist, industrial hygienists, project managers, skilled tradespeople and support personnel. They are experts in providing a comprehensive range of environmental services and engineered solutions, from contaminated site assessment and remediation to complete turn-key wastewater treatment systems.

Staffing levels fluctuate seasonally with the hiring of contract staff and students to meet peak demand periods. The Company strives to recruit and retain highly skilled employees who are able to use their technical expertise to deliver creative solutions to complex environmental issues.

Diversity

BluMetric is committed to the principles of diversity. The Company strives to create and support an inclusive work environment that respects and values the contributions of all employees and their individual differences. BluMetric's employees come from a wide range of cultural, ethnic, educational, religious, and political backgrounds. Women represent 48% of the workforce from welders and field service technicians to the top members of the executive team and Board of Directors.

To that end, BluMetric's goal is to capitalize on the strength derived from diversity while affording the team members the greatest opportunity to excel, grow, and contribute to business and society.

Results of Operations

	Three Months Ended			
	Dec 31, 2018	Dec 31, 2017	Change	Change
_	\$	\$	\$	%
Revenue	7,621,208	7,559,957	61,251	1%
Gross profit	1,661,074	1,671,449	(10,375)	-1%
Gross margin %	22%	22%		
Operating costs	1,258,893	1,422,327	(163,434)	-11%
EBITDA ¹	428,784	300,599	128,185	43%
Earnings before provision for income tax	266,926	100,514	166,412	166%
Deferred income tax expense	77,595	-	77,595	
Net earnings	189,332	100,514	88,818	88%
Weighted average common shares outstanding	28,675,695	23,391,778		
Earnings per share- basic and diluted	0.01	0.00		
Total assets	12,832,791	10,708,872		
Working capital	4,248,620	1,205,946		
Long term debt	2,716,723	3,728,574		
Shareholders' equity	5,398,325	2,577,365		

Note 1: EBITDA is a non-GAAP measure (see "Financial Terms and Definitions) and is calculated as net income before interest expense, income taxes, depreciation, and amortization.

Discussion of Results and Financial Condition for the Financial Quarter Ended December 31, 2018

This analysis compares the quarter ended December 31, 2018 with the quarter ended December 31, 2017.

Revenue

During the quarter ended December 31, 2018, total revenue was \$7.6 million, consistent with the same quarter of the previous year. Achieving a stable revenue level and controlling overhead costs when compared with Q1 2018 is seen as a solid achievement given the Company's strategic realignment and focus of dedicated resources to the development of future business in key markets.

BluMetric successfully completed a number of large scale environmental site assessment assignments on time and on budget in Canada's Arctic despite the challenges associated with such programs late in the calendar year in this northern setting.

Q1 2019 also saw the successful completion of Phase 2 of a landfill capacity reclamation project for a Municipal client in Ontario, further expanding the waste disposal capacity of the facility for approximately 7 years at a cost substantially lower than a traditional footprint expansion.

BluMetric's strength within the geomatics and data management field was further exploited with the completion of numerous Unmanned Aerial Vehicle (UAV) flights generating Orthophoto production, high resolution topography and volumetric calculations for over 21 sites for aggregate resource clients in Ontario and Quebec.

Within mining, the Company was pleased to initiate a substantial FEL2 site characterization project for a major mining client in Northern Ontario. BluMetric also advanced detailed engineering design work for remedial works and upgrading water control infrastructure at several mine facilities.

BluMetric continued to deliver projects for the Royal Canadian Navy including a number of challenging assignments abroad for field support services, as well as the planned production and delivery of a number of desalination (SROD) units. On the land forces front, the Company proceeded on a number of Reverse Osmosis (ROWPU) retrofits and upgraded projects as well as leading a successful field test mission on new upgrades and improvements to the ROWPU units. Additionally, during Q1 FY19, BluMetric was awarded and launched a \$4.16 million contract from Seaspan Shipyards for new Shipboard Reverse Osmosis Desalination (SROD) Water Purification Systems for the Royal Canadian Navy Joint Support Ships (JSS).

Gross margin for the quarter ended December 31, 2018 was \$1.7 million or 22%, consistent with the quarter ended December 31, 2017.

Operating costs for the quarter ended December 31, 2018 were \$1.3 million, a decrease of \$163,000 from the same period in the prior year. Operating costs in the quarter ended December 31, 2017 included \$250,000 in severance costs related to the Company's previous CEO representing salary, bonus and vacation.

Finance costs of \$135,254 for the quarter ended December 31, 2018 were decreased from the \$148,608 reported for the same period a year earlier. This was due primarily to the refinancing of a mortgage on an office building in Ottawa in Q2 2018, as well as the repayment and conversion to equity of some of the restructured trade debt that was interest bearing.

Earnings before provision for income tax for the quarter ended December 31, 2018 was \$267,000 compared to \$101,000 for the quarter ended December 31, 2017.

Net earnings for the quarter ended December 31, 2018 was \$189,000 compared to \$101,000 for the quarter ended December 31, 2017.

Shareholders' equity increased to \$5.4 million at December 31, 2018 from \$5.2 million at September 30, 2018.

The Consolidated Statement of Financial Position as at December 31, 2018 showed working capital of \$4.3 million, compared to \$4.0 million reported as at September 30, 2018. As at December 31, 2018, the Company was in compliance with all its covenants.

EBITDA (see "Financial Terms and Definitions")

		For the three months ended December 31	
	2018	2017	
	\$	\$	
Net income	189,332	100,514	
Finance costs	135,255	148,608	
Deferred income tax expense	77,595	-	
Depreciation of property, plant and equipment	25,513	8,970	
Amortization of intangible assets	1,090	42,507	
EBITDA	428,785	300,599	

The Company recorded EBITDA of \$428,785 for the three months ended December 31, 2018.

Quarterly Results

Quarterly financial information for the eight quarters ended December 31, 2018 (in 000's, except as otherwise indicated)

	Q1 2019	Q4 2018	Q3 2018	Q2 2018
	Dec 31, 2018	Sep 30, 2018	Jun 30, 2018	Mar 31, 2018
Revenue	7,621	8,563	8,416	7,708
Cost of sales	5,960	6,743	6,763	6,091
Gross profit	1,661	1,820	1,653	1,616
Gross margin %	22%	21%	20%	21%
Operating expenses	1,259	1,477	1,459	1,311
Finance costs	135	134	128	136
Earnings before provision for income tax	267	209	65	169
Deferred income tax expense (recovery)	78	(2,116)	-	-
Net earnings	189	2,325	65	169
Weighted average common shares- basic	28,675,695	28,675,695	28,650,735	28,391,778
Income (loss) per share- basic and diluted	0.01	0.08	0.00	0.01

	Q1 2018	Q4 2017	Q3 2017	Q2 2017
	Dec 31, 2017	Sep 30, 2017	Jun 30, 2017	Mar 31, 2017
Revenue	7,560	7,587	7,434	7,219
Cost of sales	5,889	5,893	5,989	5,615
Gross profit	1,671	1,694	1,445	1,604
Gross margin %	22%	22%	19%	22%
Operating expenses	1,422	1,580	1,205	1,349
Finance costs	149	168	170	165
Earnings before provision for income tax	101	(54)	70	90
Deferred income tax expense (recovery)	-	-	-	-
Net earnings (loss)	101	(54)	70	90
Weighted average common shares- basic	28,263,869	27,880,140	27,880,140	27,880,140
Income (loss) per share- basic and diluted	0.00	(0.00)	0.00	0.00

Quarterly Trend Analysis

Historically, the Company's consulting projects have followed a seasonal pattern with the second and third quarters, ended March 31 and June 30 respectively, experiencing relatively lower levels of activity when compared to the balance of the year. This seasonality is in large part weather-related, as it is easier and more productive to conduct outdoor environmental investigations, site remediation, and construction-related projects in Canada during the summer. In addition, the December holiday period can have a significant impact on activity levels possible in that quarter (BluMetric's first quarter) depending on how it falls in the month.

Q1 19 vs Q1 18

Revenues, gross profit and gross margin in the first quarter of 2019 were \$7.6 million, \$1.7 million and 22% respectively. These results are consistent with the quarter ended December 31, 2017. Operating costs decreased to \$1.3 million in Q1 2019 from \$1.4 million in Q1 2018, primarily due to a severance of \$250,000 for the previous CEO of the Company that was recognized in Q1 2018. Earnings before provision for income tax were \$267,000 and net earnings were \$189,000 at December 31, 2018, compared to earnings before income tax and net earnings of \$101,000 in the same quarter of the previous year. Overall for Q1 2019, the Company has been focusing on the development of future business in key markets while still maintaining consistent revenue and controlling overhead costs.

Q4 18 vs Q4 17

For the fourth quarter of 2018 revenue was \$8.6 million compared to \$7.6 million in the fourth quarter of 2017. This was due to increased project activity, mainly in the Commercial and Industrial markets. Gross profit increased by \$0.1 million to \$1.8 million in the quarter from \$1.7 million in Q4 2017. Operating costs decreased by \$0.1 million to \$1.5 million from \$1.6 million for the same quarter in the previous year. The Company recognized a deferred income tax asset in the fourth quarter of 2018 in the amount of \$2.1 million, which significantly increased net earnings to \$2.3 million from a net loss of \$54,000 compared to the prior year quarter.

Q3 18 vs Q3 17

Revenues for the third quarter of 2018 were \$8.4 million compared to \$7.4 million for the quarter ended June 30, 2017, an increase of approximately \$1.0 million, mainly as a result of increased engineered solutions projects when compared to the prior year, primarily in the mining sector. Net earnings for the quarter are \$65,200 compared to \$69,900 for same quarter in the prior year. Gross profit improved to \$1.7 million in the quarter from \$1.4 million in the same quarter the prior year representing a 20% gross margin and a slight improvement over the 19% achieved in the same quarter last year. Operating costs increased to \$1.5 million from \$1.2 million in the same quarter in the prior year. In the previous year quarter (June 30, 2017) there were vacant positions that have since been filled, as well as bad debt recoveries of approximately \$60,000.

Q2 18 vs Q2 17

Revenues in the second quarter of 2018 were \$7.7 million compared to \$7.2 million for the quarter ended March 31, 2017, an increase of \$500,000. While there was an increase of \$1 million in water systems projects, there was an offsetting decrease in consulting projects of approximately \$500,000. BluMetric has seen an increase in mining, commercial/industrial and government projects. Net earnings for the quarter are \$168,900 compared to \$89,800 in the same quarter the prior year. Gross profit remained relatively consistent at \$1.6 million which represents 21% of revenue compared to 22% of revenue the same quarter the prior year. Operating costs are also fairly consistent at \$1.3 million quarter over quarter with a few minor offsetting variances.

Q1 18 vs Q1 17

Revenues in the first quarter of 2018 were \$7.6 million compared with \$8.3 million for the quarter ended December 31, 2016, a decrease of \$700,000 or 9%. The decrease comes primarily from

consulting projects but is offset by an increase in engineered solutions projects primarily in the mining and commercial/industrial sectors as existing and newly signed systems are being delivered. These types of projects were nearing completion in the same quarter last year. Net earnings for the quarter were \$101,000 for the quarter compared to \$228,000 the same quarter a year earlier. Gross profit was nearly flat with \$1.7 million in both quarters, though the gross margin improved from 20% to 22%. Operating costs increased from \$1.3 million in Q1 2017 to \$1.4 million in Q1 2018. This increase is primarily due to a \$250,000 severance for the previous CEO of the Company which was recognized in Q1, with a slight offset in bad debt expense.

Summary of Cash Flows

	For the 3 months ended		
	December 31,	December 31,	
	2018	2017	
Cash provided by (used in):	\$	\$	
Operating activities, before working capital	308,826	139,901	
Operating activities, working capital	858,593	54,617	
Operating activities, after working capital	1,167,419	194,518	
Investing activities	(39,946)	-	
Financing activities	(1,127,473)	(14,942)	
Increase (decrease) in cash and cash equivalents	-	179,576	
Cash and cash equivalents - beginning of period	-	22,117	
Bank indebtedness – beginning of period	(1,596,475)	(536,385)	
Adjustment to bank indebtedness – beginning of period (*)	1,596,475	-	
	-	(514,268)	
Cash and cash equivalents - end of year	-	14,079	
Bank indebtedness – end of period (*)	(460,768)	(348,771)	
Adjustment to bank indebtedness – end of period (*)	460,768	-	
	-	(334,692)	

^(*) In light of the company's cash management strategy, at the beginning of the current period it was determined more appropriate to include bank indebtedness as a financing activity

Cash produced from operating activities of \$1.2 million in the first quarter of 2019 compares with cash produced from operating activities of \$0.2 million in the first quarter of 2018. The majority of the year-over-year increase in cash produced from operating activities resulted from lower investment in working capital, specifically accounts receivable and prepaid expenses which were partially offset by unfavourable changes in deferred revenue and accounts payable.

Investing activities used cash of \$0.04 million in Q1 2019, which compared to no investing activity in the first quarter of 2018.

In Q1 2019, cash used in financing activities amounted to \$1.1 million, compared to cash used of \$0.01 million in the first quarter of 2018. The higher cash used in Q1 2019 was due largely to repayment of the Company's credit facility due to the lower level of working capital.

Liquidity

The Company's short-term credit facilities consist of an operating demand loan in the amount of \$2,000,000 with a \$500,000 sublimit for letters of credit. The facility carries a floating interest at prime plus 2.25%, is collateralized by a first ranking general security agreement over all of the Company's present and future assets, and is subject to margining based on the amounts of eligible accounts receivable. Each letter of credit must be 100% guaranteed in favour of the bank through a separate program provided by the Export Development Corporation. For the period ended December 31, 2018, the effective interest rate under this facility was 6.20% (December 31, 2017 – 5.45%).

The Company also has a corporate credit card facility in the amount of \$165,000.

As at September 30, 2018, the Company had drawn \$1,544,136 on its operating demand loan (2017 - \$510,218) and it had drawn \$206,635 in outstanding letters of credit (2017 - \$199,211). The letters of credit expire on July 26, 2019.

The Company has certain covenants in accordance with its short-term credit facilities. As at December 31, 2018, the Company was in compliance with all its covenants.

In addition to the above credit facilities, the Company entered into an agreement with a lending institution on September 12, 2016 for a secured five-year term loan in the amount of \$2,500,000. This loan bears interest at a rate of 10% and requires the Company to pay royalty fees on gross revenue beginning February 2018. The royalty rate is tiered and applies at a rate of 0.35% of gross revenue up to \$38,000,000, and then decreases to 0.15% of gross revenue in excess of that amount.

The Company has certain covenants in accordance with this term loan, as well as cross default provisions with the Company's credit under its short-term credit facility arrangement. As of December 31, 2018, the Company was in compliance with its covenants under the term loan agreement.

Business Outlook

The following comments include forward-looking information and users are cautioned that actual results may vary.

In fiscal year 2019, the Company has aligned its sales and marketing team and will focus on obtaining new revenue contracts in key markets, efficiently implementing projects, improving cost control and completing the sale of its non-core assets.

The Company is targeting both organic revenue growth and growth through association with technology suppliers. The Company's focus will continue to be on improving margins on all company projects while reducing overhead costs.

The best opportunities for growth are on projects where the client's operating expenses can be reduced as a result of proposed solutions and where these solutions help clients meet more stringent regulatory requirements.

Capital Resources

The Company's future growth strategy contemplates investment in various technologies and processes requiring capital for prototyping purposes. Accordingly, the Company may opportunistically approach capital markets for additional equity funding if conditions are favourable.

Business Risks

The Company is subject to risks and uncertainties in the normal course of business that could materially affect the financial condition of the Company. These risks and uncertainties include, but may not be limited to, the following:

- Macroeconomic risk of recession in key markets or the economy as a whole;
- Reliance on key clients;
- Failure to retain and develop key personnel;
- Competition from companies which are better-financed or have disruptive technologies;
- Major swings in currency valuations after setting the price of foreign contracts; and
- Cybersecurity threats.

Critical Accounting Estimates and Judgements

Note 2 of the Company's audited consolidated financial statements and related notes for the year ended September 30, 2018 discussed critical accounting estimates and judgements.

New Accounting Standards

Note 4 of the Company's condensed consolidated interim financial statements and related notes for the three months ended December 31, 2018 discusses IFRS standards and interpretations that are issued and became effective for the Company on October 1, 2018.

Off-Balance Sheet Arrangements

Note 20 of the Company's audited consolidated financial statements and related notes for the year ended September 30, 2018 discusses commitments related to equipment leases and leases related to properties occupied by the Company.

Transactions with Related Parties

All related-party transactions are conducted under terms and conditions reflecting prevailing market conditions at the transaction date and are recorded at the amounts agreed upon by the parties.

The remuneration of key management personnel, including directors, during the period was as follows:

For the three months ended

	December 31, 2018 \$	December 31, 2017 \$
Salaries Short-term benefits Share-based compensation	251,063 20,929 14,398	461,898 ⁽¹⁾ 20448 7,674
	286,390	490,020

(1) This includes \$250,000 pursuant to an employment contract with one of the Company's key management personnel whose term ended on November 30, 2017.

The Company is currently a party to a consulting agreement that, if terminated by the Company, would require royalties to be paid for a period of 20 years at a rate of 0.2% of the gross dollar value for all products sold by the Company that includes various patented or proprietary technologies developed by the consultant. The Company does not believe this obligation will have a material impact on the consolidated financial statements.

Proposed Transactions and Subsequent Events

As at December 31, 2018 the property at 3108 Carp Road is for sale. Apart from this, there were no significant assets or business acquisitions or dispositions being considered by the Company.

Inter-Corporate Relationships

There are no inter-corporate relationships for the quarter ended December 31, 2018.

Summary of Outstanding Shares and Dilutive Instruments

The Company currently has the following shares and dilutive instruments outstanding:

Shares: 28,675,695 common shares

Options: 1,065,000 options

Financial Terms and Definitions

Definition of Non-GAAP Measures

This Management Discussion and Analysis includes reference to and uses terms that are not specifically defined in IFRS and do not have any standardized meaning prescribed by IFRS. These non-GAAP measures may not be comparable to similar measures presented by other companies. The Company believes that the measures defined here are useful for providing investors with additional information to assist them in understanding components of the financial results.

EBITDA. EBITDA represents net income before interest expense, income taxes, depreciation of property and equipment, and amortization of intangible assets. The Company uses this measure as part of assessing operating performance. There is no direct comparable IFRS measure for EBITDA.

Management's Responsibility for Financial Reporting

The consolidated condensed interim financial statements of BluMetric Environmental Inc. and all the information in this Management Discussion and Analysis have been prepared by management, which is solely responsible for the integrity and fairness of the data presented, including the many amounts, which due to necessity, are based on estimates and judgments. The accounting policies followed in the preparation of these consolidated condensed interim financial statements conform to International Financial Reporting Standards. When alternative accounting methods exist, management has chosen those that it deems most appropriate in the circumstances. Financial information presented throughout this report is consistent with that in the consolidated condensed interim financial statements.

BluMetric maintains systems of internal accounting and administrative controls to provide reasonable assurance that the financial information is relevant, reliable and accurate and that transactions are authorized, assets are safeguarded and proper records are maintained.

The Board of Directors is responsible, principally through its Audit Committee, for ensuring that management fulfills its financial reporting responsibility.

Additional Information

Additional information on the Company can be found at www.blumetric.ca and at www.sedar.com.