

# BLUMETRIC ENVIRONMENTAL INC.

**Condensed Interim Consolidated Financial Statements (Unaudited)**  
**For the three months ended December 31, 2024**  
**(expressed in thousands of Canadian dollars)**



## *About Us*

BluMetric Environmental Inc. is a publicly traded environmental consulting and watertech company. We provide complete solutions to challenges such as water purification, protecting environments, and ensuring health and safety for Industrial/Commercial, Mining, Government, and Military clients.

BluMetric has more than 220 employees operating in ten offices across Canada and the United States and over 45 years of expertise.

Under National Instrument 51-102, Part 4, subsection 4.3(3)(a), if an auditor has not performed a review of the condensed interim consolidated financial statements, they must be accompanied by a notice indicating that the financial statements have not been reviewed by an auditor.

The accompanying condensed interim consolidated financial statements of the company have been prepared by, and are the responsibility of, the company's management.

The company's independent auditor has not performed a review of these consolidated financial statements in accordance with standards established by the Chartered Professional Accountants of Canada for a review of condensed interim consolidated financial statements by an entity's auditor.

HEAD OFFICE  
BluMetric Environmental Inc.  
1682 Woodward Dr.  
Ottawa, ON K2C 3R8  
Canada

**BluMetric Environmental Inc.**  
**Condensed Interim Consolidated Statements of Financial Position**  
**As at December 31, 2024 and September 30, 2024**

(in thousands of Canadian dollars) (Unaudited)

	December 31, 2024 \$	September 30, 2024 \$
<b>Current assets</b>		
Cash and cash equivalents (note 4)	6,664	3,646
Trade and other receivables (note 5)	8,839	10,216
Unbilled revenue	3,543	3,343
Contract assets	4,043	5,617
Inventory	143	101
Prepaid expenses	2,042	1,367
	<u>25,274</u>	<u>24,290</u>
<b>Non-current assets</b>		
Property and equipment	661	657
Intangible assets	3,758	3,570
Goodwill	5,571	5,229
Right-of-use assets (note 6)	3,779	3,873
Deferred income tax assets	392	376
	<u>14,161</u>	<u>13,705</u>
	<u>39,435</u>	<u>37,995</u>
<b>Current liabilities</b>		
Bank indebtedness	2,781	3,495
Trade and other payables (note 8)	6,614	7,674
Contract liabilities	4,655	5,617
Current portion of lease liabilities (note 6)	677	617
Current portion of long-term debt (note 9)	177	308
Current portion of contingent consideration	1,117	1,117
	<u>16,021</u>	<u>18,828</u>
<b>Non-current liabilities</b>		
Lease liabilities (note 6)	3,355	3,485
Contingent consideration	1,957	1,957
Deferred income tax liabilities	54	-
	<u>5,366</u>	<u>5,442</u>
	<u>21,387</u>	<u>24,270</u>
<b>Shareholders' Equity</b>		
Share capital (note 10)	10,451	7,057
Warrants (note 10)	63	-
Contributed surplus and other equity	1,260	1,238
Retained earnings	5,843	5,465
Accumulated other comprehensive income	431	(35)
	<u>18,048</u>	<u>13,725</u>
	<u>39,435</u>	<u>37,995</u>

**Approved by the Board of Directors**

\_\_\_\_\_  
 "Ian Mor Macdonald" Director      \_\_\_\_\_ "Scott MacFabe" Director  
 The accompanying notes are an integral part of these condensed interim consolidated financial statements.

# **BluMetric Environmental Inc.**

## **Condensed Interim Consolidated Statements of Changes in Shareholders' Equity** **As at December 31, 2024 and September 30, 2024**

(in thousands of Canadian dollars) (Unaudited)

		Share capital \$	Warrants \$	Contributed surplus and other equity \$	Retained earnings \$	Accumulated other comprehensive income \$	Total \$
<b>Balance – October 1, 2023</b>	29,435,695	5,797	-	996	5,401	-	12,194
Share-based compensation (note 10)	-	-	-	46	-	-	46
Net earnings and comprehensive income for the period	-	-	-	-	241	-	241
<b>Balance – December 31, 2023</b>	<u>29,435,695</u>	<u>5,797</u>	<u>-</u>	<u>1,042</u>	<u>5,642</u>	<u>-</u>	<u>12,481</u>
<b>Balance – October 1, 2024</b>	31,794,979	7,057	-	1,238	5,465	(35)	13,725
Shares issued for private placement (note 10)	5,000,000	4,000	-	-	-	-	4,000
Share offering cost (note 10)	-	(678)	63	-	-	-	(615)
Share-based compensation (note 10)	-	-	-	91	-	-	91
Exercise of stock options (note 10)	125,007	72	-	(69)	-	-	3
Net earnings and comprehensive income for the period	-	-	-	-	378	466	844
<b>Balance – December 31, 2024</b>	<u>36,919,986</u>	<u>10,451</u>	<u>63</u>	<u>1,260</u>	<u>5,843</u>	<u>431</u>	<u>18,048</u>

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

**BluMetric Environmental Inc.**  
**Condensed Interim Consolidated Statements of Income**  
**For the three months ended December 31, 2024 and 2023**

(in thousands of Canadian dollars, except per share data) (Unaudited)

	December 31, 2024	December 31, 2023
	\$	\$
<b>Revenue</b> (notes 14, 15)	13,967	8,524
<b>Cost of sales</b> (note 12)	9,356	4,941
<b>Gross profit</b>	4,611	3,583
<b>Operating expenses and other items</b>		
Selling, general and administrative (note 12)	3,834	3,148
<b>Operating profit</b>	777	435
<b>Finance costs</b> (note 12)	84	57
<b>Earnings before income taxes</b>	693	378
Income tax expense (note 11)	315	137
<b>Net income for the period</b>	378	241
<b>Earnings per share</b>		
Basic	0.01	0.01
Diluted	0.01	0.01
<b>Weighted average number of shares outstanding</b>		
(note 13)		
Basic	33,023,496	29,435,695
Diluted	37,042,213	29,435,695

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

**BluMetric Environmental Inc.**  
**Condensed Interim Consolidated Statements of Comprehensive Income**  
**For the three months ended December 31, 2024 and 2023**

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(in thousands of Canadian dollars, except per share data) (Unaudited)

	<b>December 31, 2024 \$</b>	<b>December 31, 2023 \$</b>
<b>Net income for the period</b>	378	241
<b>Other comprehensive income</b>		
Items that may be reclassified to net income in subsequent periods:		
Exchange differences on translation of foreign operations	466	-
Other comprehensive income for the period, net of tax	466	-
Total comprehensive income for the period	<b>844</b>	<b>241</b>

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

**BluMetric Environmental Inc.**  
**Condensed Interim Consolidated Statements of Cash Flows**  
**For the three months ended December 31, 2024 and 2023**

(in thousands of Canadian dollars) (Unaudited)

	<b>December 31, 2024 \$</b>	<b>December 31, 2023 \$</b>
<b>Cash provided by (used in)</b>		
<b>Operating activities</b>		
Net income for the period	378	241
Non-cash items		
Deferred income tax expense (note 11)	37	30
Increase in credit loss allowance	78	86
Depreciation of property and equipment	52	16
Amortization of intangible assets	167	5
Amortization of right-of-use assets (note 6)	223	156
Accretion of lease liabilities	48	55
Share-based compensation (note 10)	91	46
Change in working capital balances	(236)	(1,846)
	<u>838</u>	<u>(1,211)</u>
<b>Investing activities</b>		
Acquisition of property and equipment	(50)	(62)
Acquisition of intangible assets	(159)	-
	<u>(209)</u>	<u>(62)</u>
<b>Financing activities</b>		
Increase (decrease) in bank indebtedness	(714)	-
Repayment of long-term debt	(131)	(127)
Principal payments on leases (note 6)	(247)	(188)
Exercise of stock options	3	-
Issuance of common shares, less share issuance costs (note 10)	3,385	-
	<u>2,296</u>	<u>(315)</u>
<b>Change in cash and cash equivalents during the     period</b>	<b>2,925</b>	<b>(1,588)</b>
<b>Cash and cash equivalents – Beginning of period</b>	<b>3,646</b>	<b>3,040</b>
Increase due to changes in foreign exchange rates	93	-
<b>Cash and cash equivalents – End of period</b>	<b><u>6,664</u></b>	<b><u>1,452</u></b>
<b>Supplementary information</b>		
Interest paid	100	61
Income taxes paid	-	-

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

# **BluMetric Environmental Inc.**

## **Notes to Condensed Interim Consolidated Financial Statements**

### **For the three months ended December 31, 2024 and 2023**

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(in thousands of Canadian dollars, except per share data) (Unaudited)

#### **1. Nature of operations**

BluMetric Environmental Inc. (the Company) is an integrated product and service organization providing sustainable solutions to complex environmental issues in Canada, the United States and abroad. The Company serves customers in many industrial sectors, and at all levels of government, both domestically and internationally.

The Company focuses on environmental earth sciences and engineering, contaminated site remediation, water resource management, industrial hygiene, occupational health and safety, water and wastewater design-build and pre-engineered solutions.

The head office of the Company is located at 1682 Woodward Drive Ottawa, Ontario, Canada K2C 3R8. The Company's common shares are listed on the Toronto Venture Exchange under the symbol BLM and on OTCQX Markets Group under the symbol BLMWF

#### **2. Basis of presentation**

##### **Statement of compliance**

These condensed interim consolidated financial statements have been prepared in compliance with International Accounting Standard 34 Interim Financial Reporting ("IAS 34"). These condensed interim consolidated financial statements do not contain all the information and disclosures required for annual financial statements and should be read in conjunction with the annual audited consolidated financial statements of the Company for the year ended September 30, 2024, which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board (IASB) and the interpretations of the IFRS Interpretations Committee.

##### **Authorization of financial statements**

The condensed interim financial statements were approved and authorized for issue by the Board of Directors on February 26, 2025.

##### **Functional currency and foreign currency translation**

The Company's condensed interim consolidated financial statements are presented in Canadian dollars. Balances included in the condensed interim consolidated financial statements are measured using the currency of the primary economic environment in which the entity operates (the "functional currency").

The functional currency of BluMetric Environmental Inc. is the Canadian dollar and the functional currency of Gemini Water LLC is the American dollar.

The financial statements of operations that have a functional currency different than the presentation currency of the Company are translated using the rate in effect at the consolidated statement of financial position date for assets and liabilities and the average daily exchange rates during the period for revenues and expenses. Exchange differences arising, if any, are recognized in other comprehensive income and accumulated in equity under the heading of exchange differences on translation of foreign operations.



# **BluMetric Environmental Inc.**

## **Notes to Condensed Interim Consolidated Financial Statements**

### **For the three months ended December 31, 2024 and 2023**

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(in thousands of Canadian dollars, except per share data) (Unaudited)

#### **Basis of measurement**

The condensed interim consolidated financial statements have been prepared on the historical cost basis.

#### **Basis of consolidation**

The condensed interim consolidated financial statements include the accounts of the BluMetric Environmental Inc. and its wholly owned US domiciled subsidiary Gemini Water LLC.

The subsidiary is fully consolidated from the date of acquisition, which is the date the Company obtains control, and will continue to be consolidated until the date that this control ceases. All intercompany balances and transactions are eliminated in consolidation.

#### **Critical accounting judgments and estimates**

The preparation of these condensed interim financial statements requires management to make judgments, estimates, and assumptions that affect the reported amounts of the Company's assets, liabilities, revenue, and expenses during the reporting period presented. The significant judgments made by management when applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the Company's September 30, 2024 annual financial statements.

#### **Standards, amendments and interpretations adopted in the current year**

At the date of authorization of these unaudited condensed interim consolidated financial statements, the following new standards, amendments, and interpretations to existing standards were required to be and have been adopted by the Company. There was no material impact from adoption of these standards, amendments, and interpretations on these unaudited condensed interim financial statements.

IFRS 7 Financial Instruments: Disclosures and IAS 7 Statement of Cash Flows (Amendments) - In May 2023, the International Accounting Standards Board (IASB) issued disclosure-only amendments to IFRS 7 Financial Instruments: Disclosures and IAS 7 Statement of Cash Flows. The amendments require entities to disclose sufficient information necessary for users of financial statements to understand the effects of supplier finance arrangements on an entity's liabilities and cash flows, as well as on its liquidity risk and risk management. The amendments are effective for annual periods beginning on or after January 1, 2024, with earlier adoption permitted. The Company has determined that there will be no material effect on the Company's consolidated financial statements as a result of adopting this amendment.

### **3. Summary of significant accounting policies**

With the exception of adapting an accounting policy note for cash and cash equivalents (see below), the accounting policies set out in the Company's most recent annual consolidated financial statements have been applied consistently to all periods presented in these condensed interim consolidated financial statements. As such, these condensed interim consolidated financial statements should be read in conjunction with the annual financial statements and related note disclosures for the year ended September 30, 2024, except for cash and cash equivalents.

# BluMetric Environmental Inc.

## Notes to Condensed Interim Consolidated Financial Statements For the three months ended December 31, 2024 and 2023

(in thousands of Canadian dollars, except per share data) (Unaudited)

### Cash and cash equivalents

The Company considers all short-term, highly liquid investments that are readily convertible to a known amount of cash, with original maturities at their acquisition date of three months or less, to be cash equivalents.

#### 4. Cash and cash equivalents

	December 31, 2024 \$	September 30, 2024 \$
Cash	5,918	2,567
Short-term investments (interest rate at 4.55%)	746	1,079
	<u>6,664</u>	<u>3,646</u>

#### 5. Trade and other receivables

	December 31, 2024 \$	September 30, 2024 \$
Trade and other receivables	9,466	10,752
Credit loss allowance – accounts receivable	(627)	(536)
	<u>8,839</u>	<u>10,216</u>

# **BluMetric Environmental Inc.**

## **Notes to Condensed Interim Consolidated Financial Statements** **For the three months ended December 31, 2024 and 2023**

(in thousands of Canadian dollars, except per share data) (Unaudited)

### **6. Right-of-use assets and lease liabilities**

Information about leases for which the Company is a lessee are presented below:

Right-of-use assets

	<b>For the three months ended December 31, 2024</b>				<b>For the three months ended December 31, 2023</b>			
	<b>Office</b>	<b>Vehicles</b>	<b>Equipment</b>	<b>Total</b>	<b>Office</b>	<b>Vehicles</b>	<b>Equipment</b>	<b>Total</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
Balance – Beginning of period	3,761	48	64	3,873	1,853	17	27	1,897
Additions	129	-	-	129	1,008	-	63	1,071
Amortization	(209)	(5)	(9)	(223)	(148)	(2)	(6)	(156)
Balance – End of period	3,681	43	55	3,779	2,713	15	84	2,812

# **BluMetric Environmental Inc.**

## **Notes to Condensed Interim Consolidated Financial Statements** **For the three months ended December 31, 2024 and 2023**

(in thousands of Canadian dollars, except per share data) (Unaudited)

### Lease Liabilities

	For the three months ended December 31, 2024				For the three months ended December 31, 2023			
	Office	Vehicles	Equipment	Total	Office	Vehicles	Equipment	Total
	\$	\$	\$	\$	\$	\$	\$	\$
Balance – Beginning of period	3,985	49	68	4,102	1,928	17	28	1,973
Additions	129	-	-	129	1,009	-	69	1,078
Interest expense on lease liabilities	46	1	1	48	54	-	1	55
Payments	(231)	(6)	(10)	(247)	(180)	(2)	(6)	(188)
Balance – End of period	<u>3,929</u>	<u>44</u>	<u>59</u>	<u>4,032</u>	<u>2,811</u>	<u>15</u>	<u>92</u>	<u>2,918</u>
Current portion of lease liabilities				<u>677</u>				<u>553</u>
Non-current portion of lease liabilities				<u>3,355</u>				<u>2,365</u>

# BluMetric Environmental Inc.

## Notes to Condensed Interim Consolidated Financial Statements For the three months ended December 31, 2024 and 2023

(in thousands of Canadian dollars, except per share data) (Unaudited)

For leases entered during the period ending December 31, 2024, lease liabilities are discounted using the Company's incremental borrowing rate at the lease commencement date for each lease and had rates ranging from 2.99% to 8.45% (2023: 2.99% to 8.45%).

The Company leases buildings for its office spaces across Canada and the United States. Lease terms range from one to ten years. To provide operational flexibility, the Company seeks to include extension or termination options in its leases. At the commencement of a lease, the Company assesses whether it is reasonably certain it will exercise the lease extension option (or not exercise a termination option). The Company reassesses this when a significant event or significant change in circumstances within the Company's control has occurred.

The Company leases vehicle and equipment with terms of three to five years. These leases do not usually contain extension options, purchase options, or residual value guarantees. The Company also leases IT equipment and other equipment with terms of one to five years. These leases are generally short-term or for low-value assets that the Company has elected not to recognize in right-of-use assets and lease liabilities.

	For the three months ended	
	December 31, 2024	December 31, 2023
Amounts recognized in selling, general and administrative	\$	\$
Rent expense – variable lease payments	9	57
Expense related to short-term leases	42	6
Expense related to low-value assets	22	25
Income from subleases	(1)	(1)
	72	(87)

### 7. Credit facilities

The Company has a \$4,000 (2023 - \$2,500) operating demand loan available to it as a shared limit between its overdraft facility and letters of credit. The Company has a maximum limit of \$500,000 for the issuance of letters of credit.

As at December 31, 2024, the Company had drawn \$2,781 on its operating demand loan and \$nil in letters of credit (September 30, 2024 – \$3,495 and \$nil, respectively).

**BluMetric Environmental Inc.**  
**Notes to Condensed Interim Consolidated Financial Statements**  
**For the three months ended December 31, 2024 and 2023**

(in thousands of Canadian dollars, except per share data) (Unaudited)

**8. Trade and other payables**

	December 31, 2024 \$	September 30, 2024 \$
Trade payables	4,273	5,571
Salaries and benefits payable	775	818
Other accrued liabilities and payables	1,566	1,285
	<u>6,614</u>	<u>7,674</u>

**9. Long-term debt**

	December 31, 2024 \$	September 30, 2024 \$
Term loan, bearing interest at 3.28%	177	308
Less: Current portion	<u>177</u>	<u>308</u>
	<u>-</u>	<u>-</u>

On April 20, 2021, the Company entered into a letter of agreement with its bank for a \$2.0 million term loan. The term loan has a closed four-year term and carries an interest rate of 3.28% per annum with monthly blended payments of \$45 commencing May 31, 2021. This term loan matures April 30, 2025 and is carried at amortized cost.

**10. Shareholders' equity**

**Share capital**

On December 13, 2024, the Company issued by way of a brokered private placement and concurrent non-brokered private placement 5,000,000 common shares with gross proceeds of \$4,000, cash expenditures of \$615, inclusive of \$211 related to compensation of key management for services provided, for net proceeds of \$3,385. Cash commission in the amount of \$210 and 262,500 broker warrants were issued to the Agent who brokered the private placement. Each broker warrant entitles the holder to acquire one common share of the

**BluMetric Environmental Inc.**  
**Notes to Condensed Interim Consolidated Financial Statements**  
**For the three months ended December 31, 2024 and 2023**

(in thousands of Canadian dollars, except per share data) (Unaudited)

Company at a price of \$0.80 exercisable as of December 13, 2024 and expiring on June 13, 2026. Finder's fees in the amount of \$20 were paid on the non-brokered private placement.

**Warrants**

As part of the December 13, 2024 private placement, the Company issued 262,500 warrants to the Agent for a fair value of \$63. Each Warrant is exercisable to acquire one common share at \$0.80 for a period of 18 months (expiring on June 13, 2026). Management estimated the fair value of these warrants using the Black Scholes option model with the following inputs:

Number of warrants issued	262,500
Exercise price	\$0.80
Share price	\$0.78
Expected life	18 months
Dividend	-
Volatility	63.31%
Risk free rate	2.99%
Fair value per warrant	<u>\$0.24</u>

**Share options**

Activity in the share option plan is summarized as follows:

	<b>2024</b>		<b>2023</b>	
	<b>For the three months ended</b>		<b>For the three months ended</b>	
	<b>Number of options #</b>	<b>Weighted average exercise price \$</b>	<b>Number of options #</b>	<b>Weighted average exercise price \$</b>
Outstanding – Beginning of year	4,163,130	0.40	2,544,916	0.36
Granted	-	-	400,000	0.30
Exercised/Released	(282,768)	0.35	-	-
Cancelled/Forfeited	(3,333)	0.35	(211,334)	0.35
Outstanding – End of period	<u>3,877,029</u>	<u>0.40</u>	<u>2,701,000</u>	<u>0.36</u>
Exercisable – End of period	<u>1,258,655</u>	<u>0.36</u>	<u>736,989</u>	<u>0.36</u>

# **BluMetric Environmental Inc.**

## **Notes to Condensed Interim Consolidated Financial Statements** **For the three months ended December 31, 2024 and 2023**

(in thousands of Canadian dollars, except per share data) (Unaudited)

Information about share options outstanding as at December 31, 2024 is as follows:

Grant price range	Options outstanding			Options exercisable		
	Quantity	Weighted average remaining contractual life	Weighted average exercise price \$	Quantity	Weighted average remaining contractual life	Weighted average exercise price \$
0.30 – 0.40	2,834,029	4.79	0.36	1,168,655	4.24	0.35
0.41 – 0.50	803,000	6.22	0.49	30,000	3.55	0.43
0.51 – 0.60	240,000	5.04	0.60	60,000	2.22	0.60
	3,877,029	5.24	0.37	1,258,655	4.13	0.36

Information about share options outstanding as at December 31, 2023 is as follows:

Grant price range	Options outstanding			Options exercisable		
	Quantity	Weighted average remaining contractual life	Weighted average exercise price \$	Quantity	Weighted average remaining contractual life	Weighted average exercise price \$
0.30 – 0.40	2,563,582	5.32	0.35	706,989	5.36	0.35
0.41 – 0.50	90,000	4.55	0.43	-	-	-
0.51 – 0.60	90,000	3.23	0.60	30,000	3.23	0.60
	3,482,740	5.23	0.37	736,989	5.28	0.36

### **Share-based compensation**

The fair value of options vested is recognized as compensation cost.

During the three months ended December 31, 2024, the Company recognized \$91 (2023 – \$46) in share-based compensation expense and 282,768 stock options were exercised with a weighted average exercise price of \$0.35. The shares were exercised for total proceeds of \$3 (2023 – no options exercised).



**BluMetric Environmental Inc.**  
**Notes to Condensed Interim Consolidated Financial Statements**  
**For the three months ended December 31, 2024 and 2023**

(in thousands of Canadian dollars, except per share data) (Unaudited)

**11. Income tax**

The following shows the components of income tax expense:

	<b>For the three months ended</b>	
	<b>December 31, 2024</b>	<b>December 31, 2023</b>
	<b>\$</b>	<b>\$</b>
Current tax expense	278	107
Deferred tax expense	37	30
	<b>315</b>	<b>137</b>

**12. Other expense items by nature**

	<b>For the three months ended</b>	
	<b>December 31, 2024</b>	<b>December 31, 2023</b>
	<b>\$</b>	<b>\$</b>
Personnel	5,250	4,035
Direct project expenses	6,421	2,808
Depreciation and amortization	444	178
Other operating expense	1,075	1,068
	<b>13,190</b>	<b>8,089</b>
<b>Reported as:</b>		
Cost of sales	9,356	4,941
Selling, general and administrative	3,834	3,148
	<b>13,190</b>	<b>8,089</b>
Finance costs		
Interest on leases	48	55
Interest on loans	52	6
Bank charges	6	4
Other finance charges	(22)	(8)
	<b>84</b>	<b>57</b>

**BluMetric Environmental Inc.**  
**Notes to Condensed Interim Consolidated Financial Statements**  
**For the three months ended December 31, 2024 and 2023**

(in thousands of Canadian dollars, except per share data) (Unaudited)

**13. Weighted average shares outstanding**

	<b>For the three months ended</b>	
	<b>December 31, 2024 \$</b>	<b>December 31, 2023 \$</b>
Issued common shares	36,919,986	29,435,695
Weighted average number of basic common shares	33,023,496	29,435,695
Effect of share options on issuance	3,964,505	-
Effect of warrants on issuance	54,212	-
Weighted average number of diluted common shares	37,042,213	29,435,695

Options that were anti-dilutive are not included in the computation of diluted common shares. For the three months ended December 31, 2024, nil options were excluded from the calculation because they were anti-dilutive (2023 – 2,743,582 options were excluded).

**14. Segmented disclosure**

As a result of the acquisition of Gemini Water, LLC, in the first quarter of fiscal 2025 the Company implemented an organizational realignment. As a result of this realignment, the Company has re-evaluated its segment financial reporting structure and has two financial reporting segments: i) environmental earth sciences and engineering, contaminated site remediation, water resource management, industrial hygiene, occupational health and safety (“Professional Services”) and ii) water and wastewater design-build and pre-engineered solutions (“WaterTech”).

Before the organizational realignment, the Company was operating under a single reporting segment.

The chief operating decision maker is (collectively) the Chief Executive Officer, the Chief Financial Officer and the Board of Directors. Performance is evaluated by the chief operating decision maker based on earnings before administrative expenses.

The following is a measure of profit or loss for each reportable segment as used by the chief operating decision maker. Selling and general expenses are not readily available by financial reporting segment for the three months ended December 31, 2023.

# BluMetric Environmental Inc.

## Notes to Condensed Interim Consolidated Financial Statements For the three months ended December 31, 2024 and 2023

(in thousands of Canadian dollars, except per share data) (Unaudited)

	For the three months ended December 31, 2024		
	Professional Services \$	WaterTech \$	Total \$
Revenue	5,496	8,471	13,967
Cost of goods sold	3,226	6,130	9,356
Gross profit	2,270	2,341	4,611
Selling and general expenses	1,147	303	1,450
Earnings before administrative costs and other items listed below (EBAC)	1,123	2,038	3,161
Administrative expenses			2,384
Finance costs			84
Earnings before income taxes			693

	For the three months ended December 31, 2023		
	Professional Services \$	WaterTech \$	Total \$
Revenue	5,752	2,772	8,524
Cost of goods sold	3,432	1,509	4,941
Gross profit	2,320	1,263	3,583
Selling and general expenses	-	-	-
Earnings before administrative costs and other items listed below (EBAC)	2,320	1,263	3,583
Administrative expenses			3,148
Finance costs			57
Earnings before income taxes			378

**BluMetric Environmental Inc.**  
**Notes to Condensed Interim Consolidated Financial Statements**  
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(in thousands of Canadian dollars, except per share data) (Unaudited)

**Geographical information**

Sales reported by customer location based on origin of purchase (i.e., country of domicile of contracting party) are as follows:

	<b>For the three months ended</b>	
	<b>December 31, 2024 \$</b>	<b>December 31, 2023 \$</b>
Canada	7,744	8,506
Caribbean countries	5,954	-
Other countries	269	18
	<b>13,967</b>	<b>8,524</b>

For the three months ended December 31, 2024, approximately 41% of revenue (2023 – 41%) was derived from two (2023 – one) customers. The customers referenced below are not necessarily the same customers in both periods.

	<b>For the three months ended</b>	
	<b>December 31, 2024</b>	<b>December 31, 2023</b>
Customer 1	29%	18%
Customer 2	12%	-

The Company holds non-current assets in Canada and the United States. Non-current assets held by geographic areas are as follows:

	<b>December 31, 2024 \$</b>	<b>September 30, 2024 \$</b>
Canada	4,953	4,903
United States	8,816	8,426
	<b>13,769</b>	<b>13,329</b>

Non-current assets consist of property and equipment, lease assets, goodwill and intangible assets. Geographic information is attributed to countries based on the location of the assets.

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**15. Revenue**

**Disaggregation of revenue**

Revenue is disaggregated by customer sector and contract type, since it best depicts how the nature, timing and uncertainty of revenue and cash flows are affected by economic factors.

Revenue from contracts with customers is disaggregated as follows:

	<b>For the three months ended</b>		
	<b>December 31, 2024</b>		
	<b>\$</b>		
	<b>Fixed price</b>	<b>Time and</b>	<b>Total</b>
	<b>\$</b>	<b>materials</b>	<b>\$</b>
		<b>\$</b>	
Commercial and industrial	6,332	2,266	8,598
Government	882	1,236	2,118
Military	261	1,621	1,882
Mining	264	1,105	1,369
	<b>7,739</b>	<b>6,228</b>	<b>13,967</b>
	<b>December 31, 2023</b>		
	<b>\$</b>		
	<b>Fixed price</b>	<b>Time and</b>	<b>Total</b>
	<b>\$</b>	<b>materials</b>	<b>\$</b>
		<b>\$</b>	
Commercial and industrial	701	1,806	2,507
Government	706	1,547	2,253
Military	609	1,562	2,171
Mining	321	1,272	1,593
	<b>2,337</b>	<b>6,187</b>	<b>8,524</b>

Revenue from the vast majority of the Company's contracts is recognized over time because of the continuous transfer of control to the customer. For the three months ended December 31, 2024, \$817 or 6% (2023 – \$864 or 10%) was recognized at a point in time.

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**16. Related party transactions**

**Compensation of key management personnel**

The remuneration of key management personnel, including directors, during the period was as follows:

	<b>For the three months ended</b>	
	<b>December 31, 2024 \$</b>	<b>December 31, 2023 \$</b>
Salaries	453	356
Short-term benefits	63	23
Share-based compensation	149	30
	<b>665</b>	<b>409</b>

**17. Liquidity risk**

Liquidity risk is the risk the Company may not be able to meet its financial obligations as they come due. The Company currently settles all of its financial obligations out of cash and its operating demand loan facility. The ability to do so relies on the Company collecting its accounts receivable in a timely manner and by maintaining sufficient cash in excess of anticipated needs. The Company has a working capital of \$9,253 (September 30, 2024 - \$5,462).

As at December 31, 2024, the Company had the following balances available on its credit facilities: operating demand loan – \$1,219 (September 30, 2024 – \$505).

As at December 31, 2024, the Company had approximately \$7,900 (September 30, 2024 - \$4,200) in availability between its operating line and cash balances.